DOES COMMON SENSE MATTER ANYMORE?

On Friday August 9, 2019 Laura and I delivered Brett, our second son, to Culver Stockton college in Canton, Missouri. First of all I should explain the term “secondest” which I learned at least 25 years ago from Conrad Rehagen. I distinctly remember talking to Connie about his six children with his lovely wife of 56 years, Evelyn, and as he was explaining their birth order he referred to his second oldest daughter as his “secondest” daughter. When I laughed out loud at the use of that term he just couldn’t believe that was the first time that I had ever heard that word! By the way, that is not the only interesting word that I have learned from Connie over the years.

Brett and I travelled together for about 2.5 hours from home to Canton and I was determined to blast him with my last ditch effort of fatherly advice. I covered a lot of territory, one of which was the importance of utilizing common sense as he embarks on his college career and living out from underneath his mother’s “thumb”. I had an interesting realization on our way to Canton when I asked Brett, “can you please just use some common sense when you are faced with making decisions on your own”? His response, “Dad, what’s common to you may not be common to me”. He was purposely trying to aggravate me, which he is exceedingly good at, but that comment really made sense to me.

So now days, where do young people acquire common sense and is it the same as yours? I certainly still hope some is still coming from dad, mom, grandma, grandpa, etc. etc. but I wonder if the responsibility of espousing common sense is waning because those that have it have given up on the idea that it will be well received. Can an 18 year old boy have common sense without his phone telling him how to use it?

At the Summer Meeting this year we tried really hard to bring speakers to Old Kinderhook that would present new and ingenious ideas to members that are particularly struggling with a workforce that is disengaged, don’t care, won’t show up for work, or whatever. As I listened to Rick Cottrell and Josh Buffington in particular, I was struck by the fact that they were trying to convey ideas and concepts on how to reach employees that possess very little or no common sense. It’s very interesting to me that professional disciplines have emerged that focus on teaching me that my common sense that I learned from my dad and grandpa is no longer the common sense that Brett has learned from me. Honestly, I feel sad about that but I better embrace it if I want him to call and check on me every once in a while. For those of you that attended the Summer Meeting, have you tried any of the ideas that Rick and Josh gave us? If you were not able to make it but want to learn more about their presentations, just let us know.

On a related note, please don’t forget that Ken Chapman (Missouri Department of Corrections) made an offer during his presentation at the Summer Meeting to help companies identify opportunities to employ released prisoners. I have had a number of calls from members who are reaching out to corrections as a potential new pool of employees. Any member who did not attend the Summer Meeting but would like to inquire about this potential please contact the MFPA office and we will forward the information.

-Brian Brookshire
If You Want Something Insured Right Insure It Yourself

MISSOURI WOOD INDUSTRY INSURANCE TRUST offers workers compensation insurance designed for Missouri’s forest products industries.

AT MWIIT, WE . . .
• fight fraudulent claims
• provide specialized loss prevention services
• have claims adjusters who listen
• provide insurance at cost

For further information or quotations, call our toll free number 800-821-7703

Endorsed by

©

Missouri Wood Industry Insurance Trust
4300 Shawnee Mission Pkwy, Fairway, KS 66205
Phone (913) 432-4400 Fax (913) 432-6159

Company: Janes Timber Products
Contact: Judy Janes
Phone: (417) 280-0454
Email: janestimberproducts@gmail.com
County: Oregon

Lance Radosevich
Owner/Operator
1521 W US 160
Caulfield, MO 65626
Call/Text
Email:
lradosevich66@gmail.com

MFPA ON LINE TIMBER SALES
Don’t forget about the MFPA on line Timber Sale webpage. Visit the MFPA website at www.moforest.org and click on “On Line Timber Sales” to view or post timber sales.

Western Star Trucks and TAG Truck Center is proud to provide the following rebates to MFPA members on the new purchase of the following truck models. Contact Zach Caudle at TAG Truck Center for more information.

Western Star 4700: $1,000
Western Star 4900: $5,000
The 2019 MFPA Annual Summer Meeting saw 71 members registered representing 51 businesses. There was a great turn out with many members participating in the MFPA committee meetings that were held on Friday, including Education & Technical Services, Forest Health, MFP PAC, and Governmental Affairs. Each committee discussed the issues facing the forest products industry and analyzed direction for the future.

The 2020 venue for the Summer Meeting was discussed at the Board Meeting and we are excited to report that the 2020 Summer Meeting will be held in Springfield, MO. The meeting dates are July 24-26th. Save the date!

We would sincerely like to thank all the member companies that sponsored the 2018 Summer Meeting. This event would not be possible without your generous sponsorships!

Special Thank You to Our Summer Meeting Sponsors!

Arneson Timber Company, Inc.
Botkin Lumber Company, Inc.
Brinkley Wood Products
C & K Lumber LLC
D & D Logging, Inc.
Domtar Paper Company LLC
East Perry Lumber Company, Inc.
FCS Financial
Foster Brothers Wood Products, Inc.
Garnett Wood Products
Gross & Janes Company
HM Risk Insurance & Benefits
Independent Stave Company, Inc.
John Evans Logging LLC
Madison County Wood Products, Inc.
McClain Forest Products LLC
McGinnis Wood Products, Inc.
Missouri Department of Agriculture
Missouri-Pacific Lumber Company
Missouri Walnut LLC
Mueller Brothers Timber, Inc.
Naeger Forest Products, Inc.
Norman Lumber Company
Paycor, Inc.
Pennsylvania Lumbermens Mutual Insurance Company
Profile Technology, Inc.
Reed Lumber Company LLC
Roberts Wood Products, Inc.
Rustic Wood Products, Inc.
Tag Truck Center
Terry Hicks Logging
The Daniel and Henry Company
The Mine Supply Company
Woita Forest Products

MFP PAC and Log A Load for Kids Auction and Raffle Item Donors

B & K Manufacturing, Inc.
Cedar Creek Hardwoods, Inc.
Conrad Rehagen, Rustic Wood Products
Conservation Federation of Missouri
FABICK CAT
Jarvis Timber Company LLC
Madison County Wood Products, Inc.
McGinnis Wood Products, Inc.
TAG Truck Center
Timberland Forest Products
Turner Logging LLC
University Of Missouri Children’s Hospital

Don't Cut CORNERS ON INSURING YOUR SUCCESS.

When it comes to choosing someone to help you insure your success, you want to be sure they don't leave you out on a limb when you need them.

Haas & Wilkerson is an independent insurance agency that specializes in insuring sawmills, pallet mills and all types of lumber and woodworking-related businesses.

For further information or quotations, call our toll free number 800-821-7703

4300 Shawnee Mission Pkwy
Fairway, KS 66205

INSURING YOUR SUCCESS
Summer Meeting Winners!

The Saturday evening Membership Meeting included many events. The raffle and auctions were exciting and many members went home with a prize. Many of these prizes were donated by MFPA Members and a special thank you goes out to those members listed on page three. Due to the generosity and support of MFPA Members, the biggest winners of the night were MFP PAC and Log A Load for Kids! A total of $9,204 was raised for MFP PAC and $6,074 for Log A Load for Kids through the auction and raffle event alone. Through many fund-raising events through 2019 and the first part of 2010 MFPA gave $30,000 to the University of Missouri Children’s Hospital during the Membership Meeting!

Members also got to take home some valuable information on procedures to help retain employees at their workplace from Josh Buffington’s workshop. Still have your MOForest Quick Card that Josh handed out at the workshop? We have some at the office and we can email a copy to you for your reference. Contact our office for reference materials handed out by any of our speakers and for information on the Department of Corrections H.O.P.E. Initiative and Ken Chapmen’s contact number and email.

Wick’s Trucks

10502 S. 147th Street, Omaha, NE 68138
Phone: 402-891-9200 Fax: 402-895-2253 Wats: 877-891-9200

2020 4700SB, 4700SF and 4900SB in stock and on order. Setup ready to go or cab and chassis, you get what you need. We have 18 speed and Allison 4700 automatic trans.

Member MFPA

Call Bill Merical at 402-290-0728 or email at bmerical@wickstrucks.com
Associate Member Exhibition at the Summer Meeting

The annual MFPA Associate Members Exhibition was held Friday evening in association with the Welcome Reception BBQ. Our appreciation goes out to the Associate Members that participated in the event. We hope MFPA’s Industry and Logging Members attending the meeting took the time to make contact with our Associate Members and used the opportunity to develop professional relationships among MFPA member businesses. Please contact our Associate Member Exhibitors for your products and services needs. This year’s Associate Member Exhibition participants included:

**Ambassador Enterprises LLC**
Michael Nelson  
(636) 634-1354  
nelson5@earthlink.net

**Benco Industrial Equipment LLC**
Myron Potthast  
Eldon Evans  
(636) 947-3070  
myron@bencoindustrial.com  
eldon@bencoindustrial.com  
www.bencoindustrial.com

**Bobcat of St. Louis**
Dave Timpone  
(314) 402-4491  
dtimpone@bobcatofstl.com  
www.bobcatofstl.com

**Fabick CAT**
Benny Walker  
(573) 619-0202  
jbwalker@fabickcat.com  
www.fabickcat.com

**FCS Financial**
Phillip Anderson  
VP Ag & Business  
(636) 226-8410  
phillip.anderson@myfcsfinancial.com  
www.myfcsfinancial.com

**Joe Glenn Timber Harvest Training (THT)**
Joe Glenn  
(573) 576-5320  
chainsawtrainer@live.com

**Menominee Saw and Supply Company**
Chris Easler  
Ben Mroz  
(906) 863-2609  
chris@menomineesaw.com  
ben@menomineesaw.com  
www.menomineesaw.com

**MFA Oil Company**
Doug McDaniel  
(573) 814-9188  
dmcdaniel@mfaoil.com  
www.mfaoil.com

**Paycor, Inc.**
Wendell Coonce  
(573) 268-0684  
wcoonce@paycor.com  
www.paycor.com

**TAG Truck Center**
Zach Caudle  
Curtis Jackson  
Robby Phillips  
Jeff Williams  
(573) 747-0190  
zach.caudle@tagtruckcenter.com  
rphillips@tagtruckcenter.com  
jeff.williams@tagtruckcenter.com  
www.tagtruckcenter.com

**The Daniel & Henry Company**
Jim Ruebsam  
Tamara Bullard  
(314) 444-1993  
(573) 388-4832  
ruebsamj@danielandhenry.com  
bullardt@danielandhenry.com  
www.danielandhenry.com

**The Mine Supply Company**
Ken Sumpter  
(573) 244-5416  
ksumpter@theminesupplyco.com  
www.theminesupplyco.com

**Turner Logging LLC**
Daniel Turner  
(417) 276-4131  
turnerlogging@gmail.com  
www.turnerloggingllc.com
It's time to talk about some winners...and it might be safe to say there really are no losers in these instances. Since the July newsletter was sent out there have been 2 big events: The Log A Load for Kids Golf Tournament and the Missouri Logging Championship. Let's start with golf. It was a beautiful day on the course at Old Kinderhook. Ok...who am I kidding? It is a beautiful course, but the temperature was a little hot. The oppressive heat didn’t stop a record number of golfers, though. Almost 40 people teed up Saturday afternoon. There were 2 long drive holes. Anthony Gruver and Dean Crocker took home the honors. Dmitri Thompson was closest to the hole. In the end, Mark Garnett and Zeke Van Winkle finished in the top position. They each won a night’s stay and a round of golf at Old Kinderhook. The weather was a little better for the second event…but, let’s not forget…it IS summer…in MISSOURI. The State Logging Contest was held at the TAG Truck Center in Farmington. Throughout the day around 80 people watched as contestants demonstrated some of the skills they use every day. Events included a speed cut, a bore cut, spring pole, another speed cut, and finally the big trees. When the dust settled, Dawson Lindgren was in first place, followed closely by his father Dustin. Right behind them was Tyler Jarvis. As a side story, some of the contestants asked if I would compete. Of course, I said no. I truly respect the hard work the loggers do daily. However, when $700 was raised for Log A Load for Kids...it was hard to say no. Not much of a surprise to anyone...I came in dead last. Dead last, but with a deeper understanding just how hard these guys work...and a smile I was able to finish. Speaking of finishing...what would one of these articles be without me reminding you to get your Continuing Education credit. Do not wait till it’s too late. Give yourself some time. Stay current...and stay safe in the woods. By the way...the big winners...the kids at the University of Missouri Children’s Hospital.
PROUD TO BE YOUR MFPA ENDORSED EMPLOYEE BENEFITS AGENCY

Property & Casualty and Employee Benefits Solutions For

Sawmills • Pallet Manufacturers • Lumberyards
Secondary Manufacturers • Distributors • Cooperages
And All Companies in the Wood Products Industry

Serving the Midwest Since 1921

Your MFPA Benefits Service Team:
Cape Girardeau – Tamara Bullard: 573-388-4832
www.danielandhenry.com
WE’VE BEEN PURCHASING MISSOURI CROSSTIES LONGER THAN ANYONE!

Since the 1920’s, Missouri Sawmills have relied upon Gross & Janes. This year will be no exception. We want to purchase your crosstie production. Call us today.

David Maple
Tie Purchasing Manager
Doniphan, MO
573-996-6893
davidmaple@grossjanes.com

Stephen Willard
Tie Purchasing Manager
Williamsville, MO
573-714-4775
stephenwillard@grossjanes.com

Rick Boyer
Tie Purchasing Manager
Springfield, MO
417-839-4649
rickboyer@grossjanes.com

www.grossjanes.com