We are very excited to announce that Rick Cottrell, CEO/Owner of BizResults.com will speak during the education session on Saturday morning, July 20, 2019 at Old Kinderhook. Rick has owned and operated multiple businesses and he is passionate about helping Entrepreneurs achieve new heights in their companies. Meet Rick Cottrell:

**CORE VALUES**
To Always...
- Bring Value
- Be Innovating
- Be Learning & Growing
- Be Present & “In the Moment”
- “Shoot Straight”
- Do the Right Thing
- Love What You Do

**CORE FOCUS**
We work with privately held companies with 10-250 employees.
The Entrepreneurs and Leadership Teams that we work with “must” be Open, Honest, Accountable, Disciplined and Willing to Change.
We Help Companies Achieve Vision, Traction, Healthy, Maximum Profitability, Predictable Scalability & Optimal Business Value.

**CREDENTIALS**
- Certified as a Professional EOS Implementer
- Certified Triadic Facilitator/Coach
- Certified in all Right People/Right Seats Behavioral Sciences
- Lifetime Sandler Sales Institute-President's Club Member
- Owner of two markets for the Alternative Board Peer Advisory Services
- International Presenter/Speaker & Writer
- Lifetime Student on the Science at Successful Business
- Access to the Experiences of Hundreds of International Business and Advisors

**HELPING ENTREPRENEURS AND THEIR LEADERSHIP TEAMS TAKE THEIR BUSINESS TO THE NEXT LEVEL.**

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We are equally excited to announce that Thomas Howard, VP, Government Relations for Domtar will be speaking during the education session. Tom will be presenting his insight on pulp and paper manufacturing and he will provide Domtar’s perspective on the future of that industry. Meet Thomas Howard:

Thomas Howard is the Vice President of Government Relations for Domtar, a pulp and paper manufacturer with annual sales of approximately $5.3 billion and 13 mills, 10 off-site paper converting facilities in the United States and Canada. Domtar’s Personal Care Division operates 3 manufacturing facilities in the United States and one each in Sweden and Spain. Working from Domtar’s headquarters in Fort Mill, South Carolina Tom tracks and develops responsive strategies for state, provincial and federal legislative and regulatory actions that have an impact on the pulp and paper industry.

He was born and raised in Milo, Maine and since 2007 has resided in York County, South Carolina. Before assuming his current responsibilities he was Director of U.S. Communications and Government Relations for Domtar. He previously worked for a construction industry trade association and prior to that served 4 years on the staff of U.S. Senator Bill Cohen. His first full-time job was with the Close-Up Foundation in Washington, D.C., working with high school juniors and seniors. He received his education at Southern Vermont College and American University in Washington.
Our Mission

Missouri Forest Products Association is dedicated to serving and promoting the forest products industry of Missouri. Founded in 1970, MFPA has over 300 members representing primary and secondary wood industry, supplier and service industries, loggers and landowners. MFPA advocates sustainable management and sound stewardship of Missouri’s forests to benefit current and future generations.

WELCOME NEW MFPA MEMBERS

Company: J. Lindgren Trucking  
Contact: Jeremy Lindgren  
Phone: (573) 866-2404  
Email: kelli-lindgren@sbcglobal.net  
County: Bollinger

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We know it takes the right tools to run a successful farm. Most of us grew up on farms or in rural communities, and many of us still live there today. These experiences give us a real understanding of agriculture and what it takes to build a farm. Our passion for rural Missouri drives us but our experience and knowledge sets us apart from other lenders.

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About 20 participants showed up at the Ozark Shooters complex just north of Branson for the annual Log A Load for Kids Skeet Shoot early May. It was a great day for shooting. There were 10 shooting stations, and it looked like everyone had a great time. Scores ranged from 19 through the top score of 86. At the end of the day, the best score was a tie between Shannon Jarvis (Jarvis Timber) and Travis Yake (Cole Creek Forest Products). The real winners are the kids at the University of Missouri Children’s Hospital, the charity the Missouri Logging Council supports through Log A Load for Kids. The next Log A Load events are golf tournaments in Crane on May 18, June 22, and the Annual Log A Load Gold Tournament at the MFPA Summer Meeting at Old Kinderhook, July 20. If you are interested in any of these events, or perhaps starting one, or you want to learn more about Log A Load for Kids…call the MFPA Office (573) 634-3252, or mark@moforest.org
NEW MASTER LOGGERS

The Master Logger program in Missouri got its start as a request from the industry to recognize loggers in Missouri that consistently are doing it right. Certification relies on a field assessment process to clearly document a logger’s knowledge, skills, and harvesting practices using a set of 68 performance standards. If their work passes these tests, applicants sign a code of ethics, and their application goes to an 8-member certifying board. These members represent various forest stakeholders and areas of expertise.

According to Missouri Logging Council Chairman, Shannon Jarvis, “Master Loggers exhibit the highest standards for safety, sustainability, and ethical business practices”. He went on to say that Master Loggers exhibit true regard for the environment and landowner’s best interests.

The list of Missouri Master Loggers grew recently with the additions of Barry Booth, B&B Timber Company from Marble Hill…and Dean Gipson, Dean Gipson Logging from Fredericktown. Current Master Loggers Jim Zwyers and Kurt Rehagen were recertified at the past Certifying Board meeting. There are 25 Missouri Master Loggers.

The program is affiliated with the Missouri Logging Council, and the American Logger Council. If you are interested in learning more about the Missouri Master Logger program, or you think you have what it takes to get certified…call the MFPA Office; (573) 634-3252…or mark@moforest.org.

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www.danielandhenry.com
**SUMMER MEETING SPONSOR OPPORTUNITIES**

Support your association by sponsoring a meeting or event at the 2019 Summer Meeting
*(sponsors will be recognized in the meeting agenda booklet, newsletter, during the meeting)*

**FRIDAY**

<table>
<thead>
<tr>
<th>Event</th>
<th>Sponsorship Amount</th>
</tr>
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<tbody>
<tr>
<td>Committee Meeting Refreshments</td>
<td>$200</td>
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<tr>
<td>Forest Health</td>
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<tr>
<td>Education &amp; Technical Services</td>
<td>$200</td>
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<tr>
<td>Governmental Affairs</td>
<td>$200</td>
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<td>MFP PAC</td>
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<td>Board of Directors Meeting Refreshments</td>
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<tr>
<td>3 Co-Sponsors $200 each</td>
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<tr>
<td>Welcome Reception Exclusive Sponsor</td>
<td>$1500</td>
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<tr>
<td>Or 3 Co-Sponsors $500 each</td>
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**SATURDAY**

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<td>Membership Continental Breakfast</td>
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<td>3 Co-Sponsors $300 each</td>
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<td>General Session Exclusive Sponsor</td>
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<tr>
<td>Or 6 Co-Sponsors $200 each</td>
<td>$200</td>
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<tr>
<td>General Session Breaks</td>
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<tr>
<td>2 Co-Sponsors $250 each</td>
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<tr>
<td>Membership Luncheon Exclusive Sponsor</td>
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<tr>
<td>Or 5 Co-Sponsors $300 each</td>
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<tr>
<td>Dinner Exclusive Sponsor</td>
<td>$1200</td>
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<tr>
<td>(dinner only, not entertainment)</td>
<td>$400</td>
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<tr>
<td>Or 3 Co-sponsors $400 each</td>
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**PAYMENT METHOD:**

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- [ ] Credit Card  [ ] Mastercard  [ ] Visa

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Name on Card __________________________________________

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Fax: 573-636-2591  email: laura@moforest.org  call: 573-634-3252

**THANK YOU FOR YOUR SUPPORT!**

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Calling all MFPA Associate Members, join us at the Summer Meeting July 19-21st and participate in the annual MFPA Associate Members Exhibition!! MFPA is preparing this event to be held during the Summer Meeting that will benefit all members. During the Welcome Reception and BBQ, exhibit booths will be available for Associate Members to display and promote their services to fellow Industry and Logging Members who may utilize their services and equipment.

MFPA Associate Members Exhibit Registration
Friday, July 19th
Each exhibit booth includes a 30”x6’ table and two chairs
Exhibit fees: $75.00
Exhibitor set up: Friday 4:00pm
Exhibit times: Friday 5:30pm - 9:30pm

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